

## **FINANCIAL RESULTS FOR YEAR ENDING 30 JUNE 2012**

### **Turn-around in Financial Results as Kambalda Operations continue to fund Shareholder Returns and Growth Initiatives in Australia and PNG**

- Net profit after tax of **\$0.24M** (2011: loss of \$23.4M);
- EBITDA **up 99% to \$32.4M** (2011: \$16.3M);
- Profit turnaround achieved despite 19% drop in realised nickel price;
- Strong performance underpinned by operational restructuring: **cash costs reduced by 27%**;
- Directors maintain unbroken dividend record: **fully franked final 2cps dividend** (2011: 2cps);
- Strong earnings of **\$42.3M** from operations provided funding for:
  - \$17M in returns to shareholders via dividends and share buy-back;
  - \$15.65M in mine capital expenditures;
  - \$3.1M in extensional drilling at Kambalda; and
  - \$9.4M in exploration elsewhere in Australia and PNG.
- Mincor ends financial year with **\$76M** in cash and no debt;
- Full-year production of 9,179 tonnes of nickel-in-concentrate at a cash cost of A\$5.78/lb;
- Production guidance for FY 2012/13 of **9,000 tonnes** of nickel-in-ore at targeted cash cost of **A\$5.50/lb** payable nickel;
- **Drilling has commenced** at Edie Creek gold prospect in PNG, and exploration is ramping up at the exciting **Cassini and Mons** nickel prospects in Kambalda;
- Nickel mining environment remains **extremely challenging**, with a further 10% fall in the nickel price since the start of the new financial year.

Australian nickel miner Mincor Resources NL (**ASX: MCR**) has flagged a strong focus on organic growth in the year ahead, with an ambitious exploration budget for Papua New Guinea and a strong near-mine and regional nickel exploration program at Kambalda, after delivering a solid turn-around in earnings for the 12 months to 30 June 2012.

Mincor today announced a net profit after tax for the year of **\$0.24 million** (preceding corresponding period: loss of \$23.4 million), in line with guidance, and EBITDA of \$32.4 million (pcp: \$16.3 million). The result was achieved despite a 20% reduction in sales revenue to \$121.6 million (pcp: \$152.1 million), which was a direct result of the fall in Australian-dollar nickel prices during the year.

The Company reaped the benefits of a major restructuring of its Kambalda Nickel Operations, which brought cash costs down by 27% over the previous year. This more than offset the 19% fall in the average realised nickel price for the year (to A\$8.89/lb), enabling Mincor to post a 99% increase in EBITDA on strong earnings from operations of \$42.3 million (revenue less cash costs) (pcp: \$40.8 million).

The strong performance also enabled Mincor's Board to maintain the Company's unbroken record of dividend payments, now spanning a decade, by declaring a fully franked final dividend of **2 cents per share**, bringing the full-year payout to 4 cents per share.

Mincor's production for the year was 332,877 tonnes of ore (pcp: 395,979 tonnes) at an average grade of 3.09% nickel for 9,179 tonnes of nickel-in-concentrate (pcp: 9,056 tonnes) at an average cash cost of A\$5.78/lb of payable nickel (pcp: A\$7.95/lb), resulting in an average cash margin of A\$3.11/lb (pcp: A\$3.00/lb).

The key to this successful performance was Mincor's decision to move its South Kambalda Operations (Miitel and Mariners) to owner-mining, and the highly successful implementation of that strategy by site personnel. Capital expenditure on mine development for the year totalled \$15.7 million, providing access to new high-grade production sources such as the Terrace and N10B ore bodies at Mariners, the N29C ore body at Miitel, and the MNO3 ore body at McMahon.

During the year, the Company spent \$12.5 million on exploration activities, comprising \$4.0 million on regional exploration, \$3.1 million on extensional exploration at Kambalda and \$5.4 million on exploration activities in PNG.

Mincor's Managing Director, David Moore, said he was pleased that Mincor had been able to achieve a return to profitability and generate a strong operating surplus despite an increasingly tough operating environment for nickel miners.

"At a time when rising costs and falling prices are creating real challenges for resource companies, we have been able to maintain solid margins thanks to the successful restructuring of our Kambalda operations, which delivered a 27% drop in operating costs. This is a tremendous result and a great credit to our operating team."

"This enabled us to fund all of our capital and exploration commitments, maintain our 10-year track record of dividend payments and fund a share buy-back – all achieved while maintaining a strong balance sheet with \$76 million in cash at year-end and no debt."

"At the same time, we have laid important foundations for the Company's future growth with new discoveries at Miitel and Mariners, early exploration success at the Cassini and Mons nickel prospects, and airborne surveys and preparatory work ahead of drilling at our key PNG projects," he added.

## Outlook

Mincor expects to produce approximately 283,000 tonnes of ore at an average grade of 3.2% nickel from its Kambalda Operations for 9,000 tonnes of nickel-in-ore for FY 2012/13. Cash costs are targeted at A\$5.50/lb of payable nickel. Capital expenditure for the year is estimated at \$15 million, focused mainly on the continued development of the N10B ore body at Mariners and the N29C ore body at Miitel.

"Our strategic goals remain to grow our Kambalda business through exploration discoveries and to develop additional growth assets outside Kambalda" Mr Moore said. "To this end we have set aside up to a further \$15 million for Kambalda, Australia-wide and PNG exploration."

"However the operating environment remains extremely challenging. Australian dollar nickel prices have dropped a further 10% in the six weeks since the start of the Financial Year, and are now at lows last seen during the worst of the global financial crisis. While we believe these low prices are not sustainable, we must be prepared for anything, and will take whatever action necessary to weather this storm".

**Mincor is a leading Australian nickel producer and a vigorous multi-commodity resources growth company, and is listed on the Australian Securities Exchange. Mincor operates two mining centres in the world class Kambalda Nickel District of Western Australia, and has been in successful production since 2001.**

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# **MINCOR RESOURCES NL**

**2012 Full Year  
Financial Results**

## 2012 Highlights

- Profit turn-around despite 19% reduction in average realised nickel price;
- Net Profit after Tax of **\$0.24M** (pcp loss of \$23.4M), after writing off \$4.01M in exploration expenditures;
- Turn-around reflects success of operational re-structuring, which delivered a 27% improvement in cash costs;
- EBITDA up 99% to **\$32.43M** (2011: \$16.29)
- Earnings from Operations were **\$42.31M** (2011: \$40.83M) (revenue less cash costs before provisional pricing adjustment);
- Strong cashflows from Operations funded:
  - returns to shareholders of **\$17M** in dividends and share buy-back expenditures;
  - options for future growth via **\$15.65M** in mine capital expenditures and **\$12.5M** in exploration expenditures;
- Year-end balance sheet remains strong with **\$75.9M** cash and no debt;
- Board declares **2 cents per share fully-franked final dividend** – maintaining an unbroken dividend payment record that now spans a decade.

# Outlook for 2013 and Beyond

- Kambalda production targeted at 9,000 tonnes of nickel-in-ore for FY 2012/13 at targeted cash cost of \$5.20/lb payable nickel, before royalties;
- Nickel mining environment remains **extremely challenging**, with a further 10% drop in nickel prices since the start of the new Financial Year;
- However, Mincor is confident of its ability to manage the downturn;
- \$15M committed to Kambalda growth, including capital development and drill-out of emerging new high-grade discoveries at Mariners and Miitel;
- A further \$15M set aside for high-quality exploration in Australia and PNG:
  - Drilling has commenced at the high-grade Edie Creek gold prospect in PNG;
  - Drilling within months at the exciting Mons and Cassini nickel prospects in Kambalda;
  - Drilling of massive Bolobip porphyry Cu-Au target in PNG planned for later in year;
  - Geochemical surveys commencing at the high-quality Bohemia Zinc Project in the Lennard Shelf.

# Key Operational Results

	2012	2011	2010	2009	2008
<b>Ore Delivered (tonnes)</b>	332,877	395,979	371,159	573,124	722,615
<b>Nickel Grade</b>	3.09%	2.61%	3.18%	3.08%	2.63%
<b>Nickel-in-Concentrate (tonnes)</b>	9,179	9,056	10,673	15,768	16,562
<b>Pounds payable Nickel</b>	13,138,073	12,796,138	15,186,423	22,513,131	23,733,581
<b>Average Ni Price (A\$/lb)</b>	8.89*	10.95	11.11	8.39	13.53
<b>Average Cash Cost (A\$/lb)</b>	5.78	7.95	5.66	5.37	6.40
<b>Average Cash Margin (A\$/lb)</b>	3.11	3.00	5.45	3.02	7.13

\*Excludes the impact of negative sales adjustments on the establishment of final nickel prices for April, May and June 2011 (\$1.88 million). Based on price estimates pending the fixing of the nickel price for the months of April, May and June 2012– see explanation on following pages.

# Headline Earnings

	2012	2011	2010	2009	2008
<b>Revenues (\$M)</b>	121.55	152.11	184.03	191.87	329.30
<b>EBITDA (\$M)</b>	32.43	16.30	77.62	45.16	140.81
<b>Net Profit/(Loss) After Tax (\$M)</b>	0.24	(23.39)	28.10	(16.66)	64.04
<b>Earnings/(Loss) per Share (CPS)</b>	0.0	(11.7)	14.0	(8.40)	32.10
<b>Dividends per Share (CPS)</b>	4.0	4.0	9.0	6.0	12.0

\*The nickel price received by Mincor for any month of production is the average LME spot price during the third month following the month of delivery. Therefore the nickel price in the June 2012 full year accounts for the production months of April, May and June 2012 must be estimated. The Company's policy is to base this estimate upon the 3 month forward nickel price at the end of the month of delivery. Revenue for April, May and June 2012 in this report has been estimated in this way, and is subject to an adjustment (up or down) when the final nickel price is known. Similarly, revenues for the current year have been adjusted to take account of the final nickel prices established for April, May and June 2011. As a result Mincor has recognised a negative sales revenue adjustment of \$1.88 million attributable to those production months. This adjustment is incorporated in the above figures.

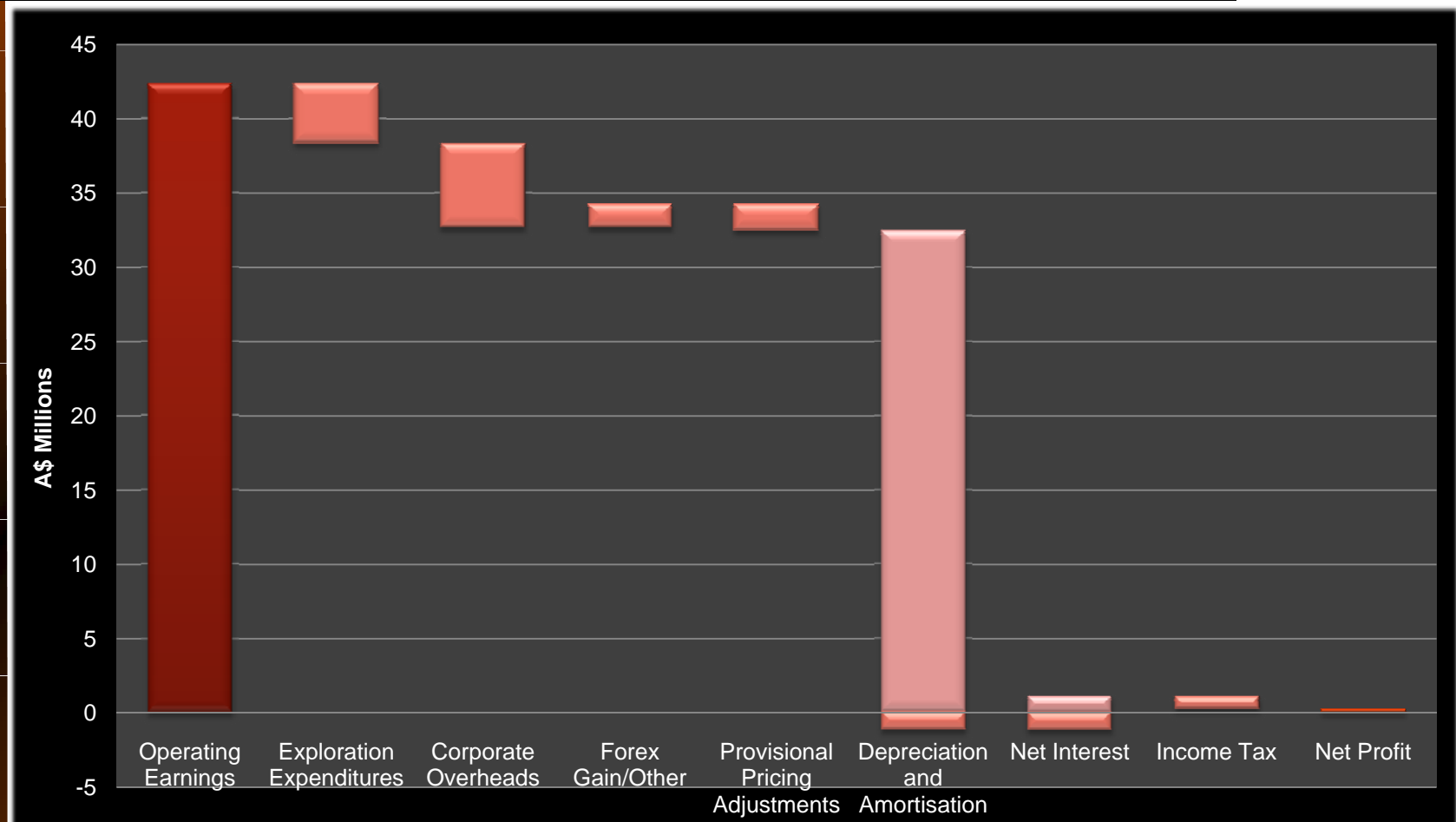
# Analysis of Earnings

	2012	2011	2010	2009	2008
<b>Earnings from Operations (Revenue less Cash Costs) (\$M)*</b>	<b>42.31</b>	<b>40.83</b>	<b>83.10</b>	<b>67.15</b>	<b>171.15</b>
Less: Exploration Costs Expended (\$M)	(4.01)	(9.92)	(6.31)	(10.13)	(12.82)
Less: Corporate Overheads (\$M)	(5.65)	(5.80)	(4.96)	(4.58)	(5.59)
Less: Foreign Exchange Gain/(Loss) (\$M)	2.68	(8.37)	(0.53)	(1.54)	(2.01)
Add: Net Other Income/(costs) (\$M)	(1.10)	1.02	0.58	1.13	-
<b>EBITDA before recognition of provisional pricing adjustments (\$M)</b>	<b>34.23</b>	<b>17.76</b>	<b>72.41</b>	<b>53.57</b>	<b>152.74</b>
Provisional pricing and royalty adjustments following finalisation of the nickel prices for April, May and June 2011(\$M)	(1.80)	(1.47)	5.21	(8.41)	(11.93)
<b>EBITDA (\$M)</b>	<b>32.43</b>	<b>16.29</b>	<b>77.62</b>	<b>45.16</b>	<b>140.81</b>
Depreciation and Amortisation (\$M)	(33.62)	(28.13)	(40.17)	(57.11)	(55.64)
Impairment Loss (\$M)	-	(24.99)	-	(17.86)	-
<b>EBIT (\$M)</b>	<b>(1.19)</b>	<b>(36.83)</b>	<b>37.45</b>	<b>(29.81)</b>	<b>85.17</b>
Net Interest Income (\$M)	2.30	3.42	2.48	3.50	6.77
Income Tax Benefit/(Expense) (\$M)	(0.87)	10.02	(11.83)	9.65	(27.90)
<b>Net Profit/(Loss) after Tax (\$M)</b>	<b>0.24</b>	<b>(23.39)</b>	<b>28.10</b>	<b>(16.66)</b>	<b>64.04</b>

\*Excludes the impact of provisional pricing adjustments.



# Analysis of Earnings



# Balance Sheet

	2012	2011	2010	2009	2008	2007
<b>Assets (\$M)</b>	179.66	210.89	260.43	251.20	328.96	310.77
<b>Liabilities (\$M)</b>	29.95	40.04	55.38	51.87	90.47	160.51
<b>Shareholder's Equity (\$M)</b>	<b>146.13</b>	<b>164.79</b>	<b>203.07</b>	<b>187.91</b>	<b>219.43</b>	<b>177.66</b>
<b>Return on Equity</b>	N/A	N/A	14%	N/A	29%	57%

Note: Shareholder's Equity has been adjusted (by \$3.58 million) to remove the impact of cashflow hedges. Under Australian International Financial Reporting Standards (AIFRS), hedges must be fair valued with mark to market adjustments made against equity. As this fair value fluctuates with nickel and currency prices, the adjustment has been removed in the above table to allow comparisons with previous years.

# Analysis of Cash Flows

	2012 \$000	2011 \$000	2010 \$000	2009 \$000	2008 \$000
Net Operating Cashflow before recognition of provisional pricing adjustments	41,055	37,908	95,273	51,933	159,575
Provisional pricing and royalty adjustments following finalisation of the nickel prices for April, May and June 2012	(1,803)	(1,469)	5,208	(8,418)	(11,928)
<b>Net Operating Cash Inflow</b>	<b>39,252</b>	<b>36,439</b>	<b>100,481</b>	<b>43,515</b>	<b>147,647</b>
Income Tax (Paid)/Received	1,357	(10,238)	(990)	(3,662)	(53,809)
Payment for Acquisition of GMM	-	-	(1,561)	(6,575)	(55,074)
Payment for On-market Share Buy-Back	(9,090)	-	-	-	-
Capital Expenditure (including near-mine exploration)	(21,209)	(39,163)	(28,370)	(43,674)	(37,398)
Exploration and Development Expenditure	(9,110)	(9,873)	(5,171)	(9,634)	(35,331)
Dividends Paid	(7,854)	(16,049)	(14,012)	(15,911)	(23,722)
Proceeds from Issue of Shares	-	359	1,002	149	1,763
Payment for Investment	(5,000)	-	-	-	-
Other	210	(930)	(383)	(906)	(1,144)
<b>Net Cash Inflow/(Outflow)</b>	<b>(11,444)</b>	<b>(39,455)</b>	<b>50,996</b>	<b>(36,698)</b>	<b>(57,068)</b>
Cash at 30 June 2012	75,898	87,342	126,797	75,801	112,499

# Analysis of Cash Flows

